

# Comparisons of Job Characteristics

Focus Occupation: **Cashiers (41-2011)**

Associated Occupation: **Parts Salespersons (41-2022)**

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<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

## Knowledge

Similarity of Focus Occupation to Associated Occupation: 84

Focus Occupation: Cashiers (41-2011)

Associated Occupation: Parts Salespersons (41-2022)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation
Customer and Personal Service	11.3	16.8	13.8	<	Expanded education and/or training may be required
Sales and Marketing	5.2	10.5	7.2	<<	Extensive education and/or training may be required
Computers and Electronics	8.4	10.4	5.7	<<	Extensive education and/or training may be required
Mechanical	6.8	9.5	2.8	<<	Extensive education and/or training may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Skills

Similarity of Focus Occupation to Associated Occupation: 87

Focus Occupation: Cashiers (41-2011)

Associated Occupation: Parts Salespersons (41-2022)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation
Active Listening	11.0	13.8	9.2	<<	Extensive development of skills in this area may be required
Speaking	10.8	12.9	8.4	<<	Extensive development of skills in this area may be required
Service Orientation	7.9	11.8	8.6	<<	Extensive development of skills in this area may be required
Persuasion	7.4	10.1	5.7	<<	Extensive development of skills in this area may be required
Negotiation	6.8	8.5	5.5	<<	Extensive development of skills in this area may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

Abilities		Similarity of Focus Occupation to Associated Occupation: 88			
Focus Occupation: Cashiers (41-2011) Associated Occupation: Parts Salespersons (41-2022)					
Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Oral Expression	12.4	14.9	11.1	<<	Extensive improvement in abilities may be required
Near Vision	11.1	14.8	10.0	<<	Extensive improvement in abilities may be required
Oral Comprehension	12.5	14.6	11.2	<<	Extensive improvement in abilities may be required
Speech Recognition	9.9	14.4	9.7	<<	Extensive improvement in abilities may be required
Written Comprehension	11.0	12.5	9.0	<<	Extensive improvement in abilities may be required
Speech Clarity	10.2	11.9	8.9	<<	Extensive improvement in abilities may be required
Category Flexibility	9.0	10.2	6.9	<<	Extensive improvement in abilities may be required
Inductive Reasoning	10.2	10.2	8.4	<	Some improvement in abilities may be required
Speed of Closure	5.9	8.3	5.1	<<	Extensive improvement in abilities may be required
Static Strength	5.0	8.2	4.2	<<	Extensive improvement in abilities may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

Activities that Both Occupations Have in Common		Similarity of Focus Occupation to Associated Occupation: 74
<b>Focus Occupation: Cashiers (41-2011)</b> <b>Associated Occupation: Parts Salespersons (41-2022)</b>		
Work Activities	Exclusivity of Activity	
Answer customer or public inquiries	41	
Balance cash register	85	
Greet customers, guests, visitors, or passengers	63	
Maintain records, reports, or files	5	
Use cash registers	70	
Use computers to enter, access or retrieve data	3	

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## Tools and Technologies that Both Occupations Have in Common

Similarity of Focus  
Occupation to Associated  
Occupation: n/a

**Focus Occupation: Cashiers (41-2011)**

**Associated Occupation: Parts Salespersons (41-2022)**

### Tools and Technologies

### Exclusivity

Tools and technology data is unavailable for one or both occupations.

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.